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Tips for Buying Wholesale Jewelry

How to Buy Jewelry Wholesale

Buying jewelry wholesale is really quite easy. The Internet gives you access to all of the wholesale jewelry companies you could ever need to make your selections, so you can buy exactly what you want or need at very competitive prices.

There is a difference between online jewelry stores and online wholesale companies. Online jewelry stores sell jewelry at retail prices, even though the price may be slightly discounted. Wholesale companies sell jewelry at wholesale prices, which of course are cheaper than retail prices.

There are many sites where you can purchase directories of wholesale companies, but this really isn't necessary. Just use a search engine like Google to find what you are looking for. If you are looking for an engagement ring at a wholesale price, for example, simply type engagement ring wholesale into the search box and a whole slew of wholesalers who carry engagement rings will pop up in the search results.

Be aware that some wholesalers will only sell in bulk. Of course, if you just want to buy one engagement ring, you do not want to buy in bulk. But there are many companies that will sell just one item you just have to look for them.

If buying online isn't what you are interested in, consider joining a discount club, such as Sam's. Here you will find jewelry at deeply discounted retail prices, which is the next best thing to jewelry wholesale prices but again, the wholesale prices will be lower.

When dealing with an online wholesale company, you need to do several things. First, you want to be sure that you are buying the real thing. There are many companies out there that will advertise that their jewelry is authentic. Read the sales copy very carefully, and educate yourself quickly. For instance, beware of words like gold plated or realistic. This is an indication that the jewelry isn't gold, or that stones are fake.

Also find out if the company has a refund or exchange policy, as well as a 100% money back guarantee. This is important, and it will protect you if you find that you are not happy with the pieces you have purchased, or if they are of lesser quality than you expected.

Also consider using eBay to find jewelry wholesale prices. Again, use caution. Check the seller's feedback and ratings, and make sure that you are dealing with a reputable person or company. If the jewelry is an important piece, use the escrow service that eBay recommends even if you have to pay the escrow fees yourself!

Buy Jewelry Wholesale at Jewelry Shows and Expos

Jewelry shows and expos are great places to find jewelry wholesale. These shows and expos are held all over the world throughout the year, and no matter where you live, a show will eventually be held near you probably within a days drive. In fact, if you live near a major city or a convention center, there will probably be several shows throughout the year that you will be interested in when it comes to jewelry wholesale.

One of the great things about these shows and expos aside from all of the gorgeous jewelry on display and the fabulous prices is the information that is offered. These shows and expos often cover entire weekends, and related seminars and demonstrations are often included as well.

There is an entry fee for these shows and expos, in most cases, but it is typically quite affordable. A good way to find shows in your area is to visit <http://aksshow.com/home.jsp>. Another way to find shows is to visit a search engine and type jewelry shows your home town into the search box, where your home town is the town you live in, or a major city near you.

How to Buy Jewelry Wholesale Online

Buying jewelry wholesale online is quite easy, and most of the time, it is an enjoyable shopping experience. In fact, many people prefer this method of buying jewelry wholesale simply because they find a much wider selection at much lower prices. However, some of the buying public is still wary of online businesses. If this sounds like you, there is really no need for concern. Simply follow a few simple guidelines to ensure that you have a safe and satisfactory buying experience.

The first step is to be aware that there are indeed many con artists operating on the Internet and they will happily take your money with absolutely no regrets. It is your responsibility to take all of the proper precautions to guard against this happening.

First, find the jewelry wholesale that you are interested in buying. Make a note of where you found it, but do not make a purchase just yet as there is still much to be done. Take a look at other online wholesaler's sites and online jewelry stores to see if you can find similar pieces. In most cases, you can. Look at the price differences. While the wholesale price should be lower than the retail price, you should use extreme caution if the price seems too low. Remember that old adage "if it sounds too good to be true, it probably is."

After you have found the lowest price, read every detail you can find about the jewelry. Make sure that it is exactly what you want, in terms of authenticity. If you are unsure, don't make the purchase until you do know for sure. Don't be afraid to contact the company directly to ask questions but don't take their word for it either.

Check with the Better Business Bureau Online, as well as the BBB in the area where the company is located. You are checking to see if there have been any complaints about this business. If there have been, that information will be made available to you at no charge and if there are complaints, you should avoid doing business with the company.

Next, read the refund and exchange policy, as well as the terms of service and the privacy policy at the website. This is all important information and if it isn't there, you don't want to do business with this company. However, just because the information is there doesn't necessarily mean that it is a legitimate operation. Read the information carefully, and print it out so that you have a record of it.

How to Find Jewelry Wholesale Sources

If you are in the jewelry business or thinking about getting into the jewelry business, you need to find jewelry wholesale sources. Finding these sources isn't as difficult as you might think they are everywhere, and if you have access to the Internet, you literally have the world of jewelry wholesale at your fingertips.

There are many wholesale company directories available online, but you really don't have to purchase these to find the jewelry wholesale companies. Instead, use the search engine and type "jewelry wholesale companies" or "jewelry wholesale suppliers" into the search box. This is the easiest, and cheapest way to find jewelry wholesale sources.

Start making a list of sources. You can do this on notepad or in a spreadsheet. Keep up with which company has the best prices on certain items, shipping costs, contact information, and any other information you may need in the course of doing business.

Don't forget the online auctions, and remember that eBay isn't the only online auction either! Keep your eyes open for great deals on jewelry, and make bulk purchases when you can.

How to Select Jewelry Wholesale

Selecting jewelry isn't hard, when you can see it and touch it. However when you purchase jewelry wholesale, you often won't have this opportunity before making a purchase, since most of these purchases are made online or through mail order. This makes the selection process a bit harder.

Start by reading all of the information that is supplied. Make sure that words like "gold plated" or "faux" are not used if you are looking for genuine pieces. Contact the company and ask for more information if you are unsure about anything that you are reading as well. Make sure you are getting wholesale prices. Look for similar pieces at the online jewelry stores, or even at your local jewelry stores, and compare the prices.

The wholesale price should be much lower.

Also check the refund and exchange policy of the business you are planning to purchase from. Make sure that there is a no questions asked money back guarantee, or the offer of a 100% refund if you are not satisfied. If there is no refund policy, there should be no deal! You can find other jewelry wholesale from companies that do offer refunds and exchanges.

How to Select Jewelry Wholesale Beads

When purchasing wholesale jewelry beads, you must use care. You don't want to end up with beads that aren't worth anything to you! Selecting beads takes a lot of thought and we aren't talking about plastic beads that children use to make jewelry. We are talking about quality beads used to make grown up jewelry!

Avoid cheap plastic beads. This may be suitable for some pieces, but it isn't very durable or very pretty. Instead, buy glass beads or Lucite beads. These are not only durable, but they are very shiny and pretty. They do not have the cloudy look of plastic beads.

Inspect the beads for imperfections if possible. Beads that are lopsided won't do. Beads that are chipped, broken, or scratched are useless. Don't purchase these beads no matter how cheap they are!

Most jewelry wholesale beads are sold in bulk. In this case, you probably won't have the opportunity to inspect the beads, so ask about the exchange policy. Will you be able to exchange the beads that are less than perfect? Depending on how the beads are packaged and sold, and the policy of the business selling the jewelry wholesale beads, this may not be possible.

Antique Jewelry Wholesale

Antique jewelry is typically very valuable, and purchasing such jewelry costs quite a bit of money. But then again, it is possible to buy antique jewelry wholesale as well if you know where to look.

Most people think that online auction sites, such as eBay is the way to go. While this is true occasionally, you will usually find that the seller knows the value of what they are selling, and the price is quite high. There are other ways to find antique jewelry at wholesale prices or below.

Keep an eye on your newspaper for advertised estate sales and garage sales. Typically, at these sales, the people holding the sale really don't know the value of what they have. You can literally purchase hundreds or thousands of dollars worth of antique jewelry for just a few dollars on a typical Saturday morning.

It is important that you not look too closely at the jewelry when you are buying it. If the piece is valuable, you don't want the seller to know how valuable it is! It isn't your fault that they didn't get it appraised, as you will as soon as you leave! Keep a straight face, keep your happiness and joy to yourself, and pay the fifty cents or two bucks that they want for the piece, get in your car and head to a trusted jeweler for an appraisal!

It is possible that the piece isn't worth anything but occasionally, you will stumble across some real finds! Even if the piece isn't worth anything, if you make jewelry, you may be able to disassemble it for the parts.

Finding antique jewelry wholesale is very exciting. In fact, spending those Saturday mornings at the yard sales and estate sales may even become addicting! Yard sales and estate sales, especially estate sales where grandchildren are not interested in their grandma's old ugly jewelry, are the best sources for antique jewelry at wholesale prices or below wholesale prices.

This doesn't mean that there aren't some real find on eBay as well, so don't discount it. Keep an eye on the jewelry categories, as well as the antique or vintage categories. When you do find something you want to bid on, make sure that the seller has a good reputation. If the piece is very expensive, use the escrow service that is recommended by eBay. Also talk to the seller quite a bit to be sure that you understand exactly what is being advertised!

Dealing with Jewelry Wholesale Dealers

Many people think that if they try to talk to a jewelry wholesale dealer that they will get better bargains. In the case of buying in bulk, they are absolutely right! Most jewelry wholesale dealers will offer you a lower price if you are buying in bulk but if you are just buying one or two pieces, it really doesn't pay for them to offer you prices below the wholesale price.

Other than getting a good price, you want to make sure that you are getting quality jewelry. If you can deal with the jewelry wholesale dealer in person, you should. But in most situations, this will not be the case. Instead, contact the dealer by phone and talk to them. Establish a relationship, and keep that relationship on good terms at all times. As time goes by, you may be able to get even better deals from the wholesaler, and you can probably work out credit terms as well.

Just remember that your jewelry wholesale dealer is a human being, and treat them as such. If you ever find that your dealer isn't being honest with you, or is selling low quality jewelry, look for a new wholesaler.

How to Buy Silver Jewelry Wholesale

Silver jewelry is not only beautiful, but it is very much in style these days. Silver jewelry compliments anything you wear, and it is usually less expensive than gold jewelry. There are many sources from which you can buy silver jewelry wholesale, but the Internet will offer you the biggest selection possible. After all, you will have the whole world at your feet or fingertips.

As with any other jewelry, begin your search online. There are countless jewelry wholesalers online, and many of them specialize in silver jewelry. When you buy your jewelry from jewelry wholesale sources, you will pay a fraction of the cost that you would pay at a retailer's place of business, such as a jewelry store.

When you purchase silver jewelry wholesale, make sure that you are purchasing sterling silver jewelry. Sterling silver is almost always marked with the numbers "925." This is the highest quality of silver that you can buy wholesale or retail. Note that there is no such thing as high quality sterling silver and lower quality sterling silver. Sterling silver comes in one quality, sterling silver. The weight of the sterling silver used in the piece should be the determining factor in the cost, unless the item was hand-made, in which case it will cost considerably more than similar pieces that were not hand made.

Silver jewelry tarnishes whether it is sterling silver or not. You must clean and polish your silver jewelry on a regular basis to help it keep its shine.

There are many different brands of silver polish on the market that can be used to accomplish this. You should plan to clean your silver jewelry on a weekly basis.

Buying silver jewelry wholesale is the best way to go. Silver is already relatively inexpensive even at wholesale prices. When purchasing such jewelry, the silver or quality of the silver is not what you need to concern yourself with. Again, silver is silver, just make sure it is sterling silver. The settings and stones that are used in the piece should be your concern.

You need to insure that the piece is solidly constructed, and you need to make sure that the gems used are not simulated gems unless that is what you want. Of course, when real gems are used, such as diamonds, the cost of the jewelry will rise considerably. But as long as you are buying jewelry wholesale, the price will still be the lowest price you will find.

Jewelry Wholesale and eBay Auctions

eBay is a great place to find almost any item that you can imagine. Jewelry wholesale auctions are quite common on eBay, and in many cases, you cannot beat the deals that are offered there. However, there are also many con artists that operate through eBay, and you have to use caution.

Start by reading all of the fine details about the jewelry wholesale lots that you are purchasing. If you still have questions, send those questions to the seller through eBay's website. Make sure that you keep all of your contact with the seller through the website so that there is documentation.

Check out the person or company that is offering the jewelry wholesale. Look at their ratings and their feedback. Has there been any negative feedback? If so, you may want to reconsider your options and look into other auctions. If the feedback is all positive, and the seller's rating is high, doing business with them should not be a problem.

Make sure that you are clear about shipment costs and the shipment time frame, as well as the payment options offered. Usually, the buyer is responsible for the shipment costs, and this is added to the total and paid before the item ships. In the case of high-ticket items, insurance may be required on the item as well. The seller seldom pays the shipping costs.

If the jewelry wholesale is a high-ticket item, such as jewelry that is bought in bulk or rare pieces of expensive jewelry, you should strongly consider using the escrow service that is recommended by eBay. If the seller recommends any escrow service other than the one that eBay recommends, you might not want to do business with this seller; it could be a scam.

Beware of snipers on eBay! Sniping is against the rules at eBay, but a large group of people do it anyway. Sniping is automatic bidding, which is not against the rules, but the software or service is instructed to place the highest bid in the last possible minute of the auction leaving no time for anyone else to place a higher bid. Again, this is against eBay's rules.

Instead of sniping, place your first bid at the maximum amount that you are willing to pay for the jewelry wholesale lot. Each time the bid is raised, your bid will automatically be raised until your limit is reached. This is not sniping, and it is a perfectly legal way to bid on auctions at eBay.

Jewelry Wholesale and Estate Sales

Buying jewelry wholesale at estates sales is actually quite easy. In fact, in most cases, this is the easiest way to get very rare or old pieces at or below jewelry wholesale prices! There is, however, a method to the madness when it comes to walking away with an heirloom piece at a rock bottom price!

Most people have estate sales when a person has died. Unless the person was extremely wealthy, an appraisal of all of the items that will be sold is not done and in most cases, the people holding the sale are heirs that simply want to cash in. They have no idea what the real value of what they are selling is. Furthermore, these sales are often run just like your average garage sale, with items marked at incredibly low prices! You can literally walk away with thousands of dollars of jewelry for just a few dollars.

Even if the jewelry is not that valuable, the pieces of the jewelry may be of some use to you when you are constructing your own pieces. You can carefully take the pieces that you buy at estate sales apart, and save the reusable gems, chains, settings, and other pieces. You can typically buy these pieces far below jewelry wholesale prices!

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